

**We get
independent.**



**Only Atria delivers
a clear path to the
future of wealth
management,
with the
open-minded
agility, senior-level
access and expert
technology to
get there.**

Real leadership.



Doug Ketterer

Chief Executive Officer
& Founding Partner

We believe there is nothing in this industry more sacred than the relationship between you and the clients you serve. It's why we founded Atria — to make it easier for you to create deeper, more meaningful interactions with clients by delivering a truly differentiated wealth management experience. One where you can thrive and build real-life value for them.



Eugene Elias, Jr.

Chief Operating Officer
& Founding Partner

Few industries allow for the same level of realness that financial professionals practice every day. That's why our entire focus is to deliver a frictionless platform that empowers you to listen to your clients, then provide the truly expanded advice they need — through good times and bad.



Kevin Beard

Chief Growth Officer &
Founding Partner

Atria isn't just another firm. We're a partner who understands your need for an elevated wealth management experience. That's why we've designed a platform you won't find anywhere else — one where expert technology and a deep advisor-centric culture intersect.

Real stability.

With subsidiaries bringing over 140 years of combined experience serving financial professionals, we know what it takes to help you meet every client's needs. Delivering progressive technology, products and capabilities, our broker-dealers manage more than \$100 billion in assets for nearly 2,500 registered financial professionals.

Today's investors have a lot of choice. We'll help you be the best one.

Six broker-dealers.

One forward-thinking vision.

 **CADARET GRANT** Member
FINRA/SIPC
An Atria Company

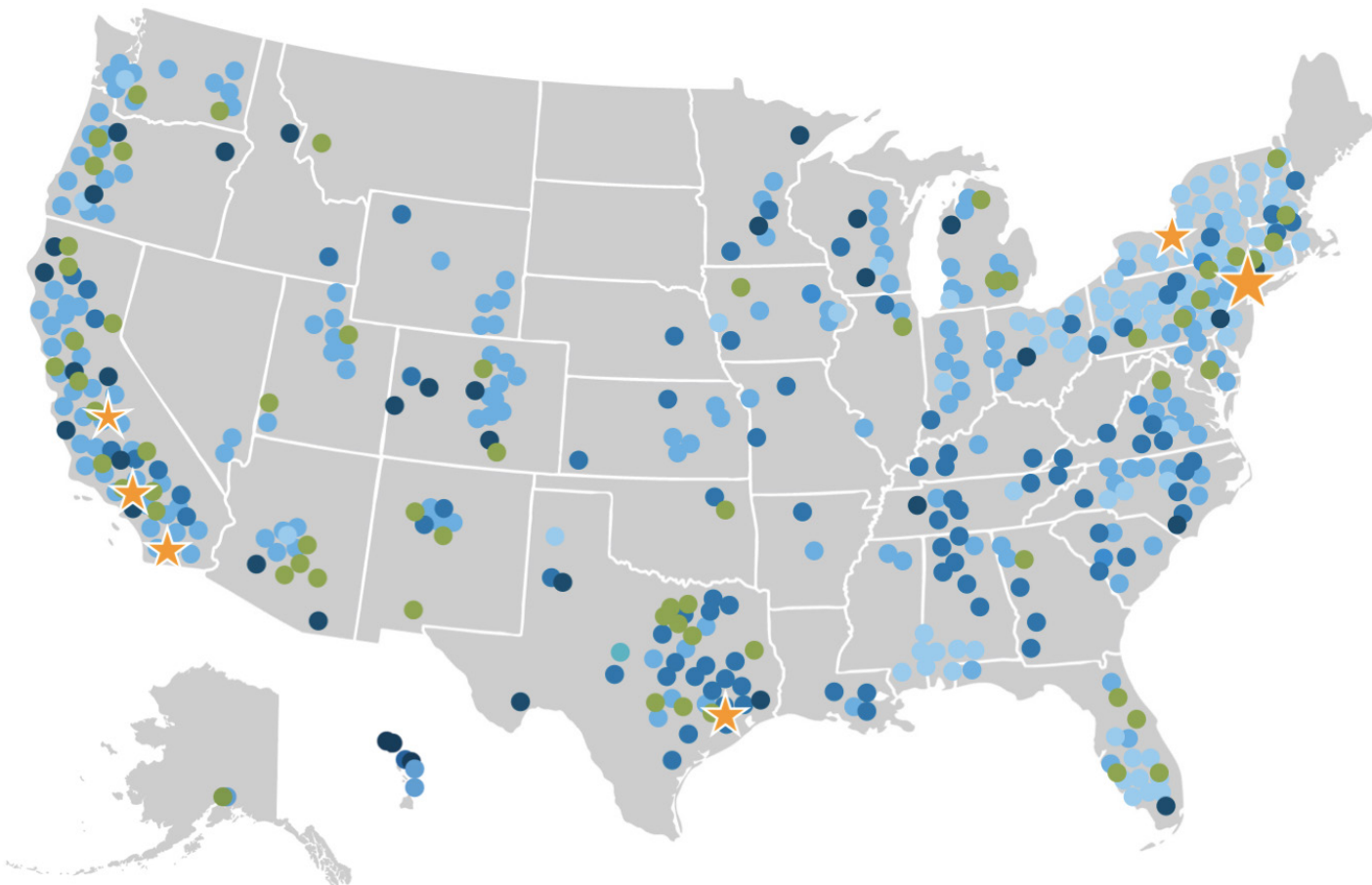
 **SCF** Member
FINRA/SIPC
An Atria Company

 **CUSO FINANCIAL** Member
FINRA/SIPC
An Atria Company

 **SORRENTO PACIFIC** Member
FINRA/SIPC
An Atria Company

 **NEXT FINANCIAL** Member
FINRA/SIPC
An Atria Company

 **WIS** Member
FINRA/SIPC
An Atria Company



★ Home Offices ● CFS/SPF ● Cadaret Grant ● NEXT ● SCF ● WIS

Real **efficiency.**

We know how valuable your time is. It's why we answer calls in seconds, not minutes, and design solutions that help you get things done in a fraction of the time. So you can get back to helping your clients.

5 minutes

to open a
brokerage account

85%

of support cases resolved
in 24 hours

73%

of support cases resolved
in 0-5 hours

Real **growth.**

We understand there are many ways to grow your business. Our experts are standing by with the resources, tools and guidance you need to help you choose and implement the right one for your practice.

9 of 10

financial professionals
achieved a YoY increase
in revenue

28%

average growth in
YoY revenue

75%

of all programs broke
their own revenue
record in 2021

With flexibility and full transparency, our industry-leading advisory platform, Contour, offers access to products and strategists with the functionality and analytics you need to meet and exceed your clients' investment objectives.

- # Contour Strategists



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Products

A comprehensive menu. A fit for every client.

Structured products, lending solutions and alternatives. Products for HNW clients. Fixed income, funds, annuities and insurance. Guidance to get the right products to your clients, fast.

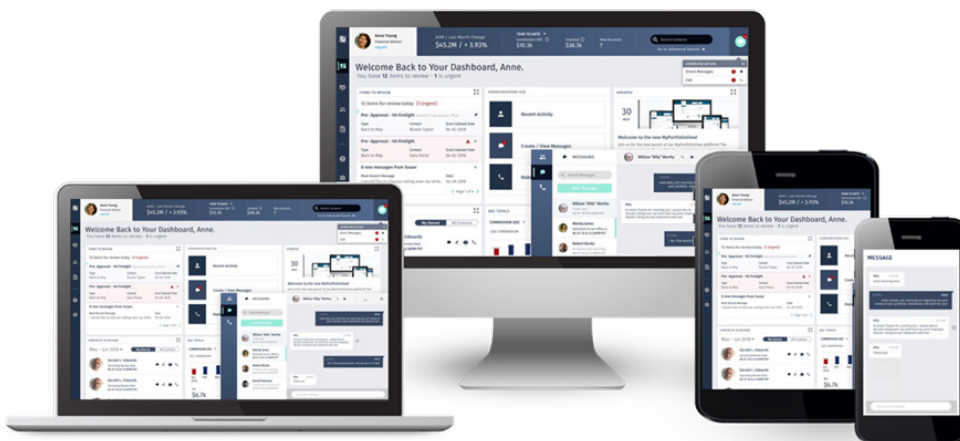
- **World-Class Selection**
Traditional and non-correlated products and solutions.
- **Industry Thought Leaders**
Respected visionaries with timely insights.
- **Diverse Menu**
Options suitable for a variety of clients.
- **Product Education**
In-house guidance to address specific planning objectives.



Unio Advisor Platform. Power for your practice.

An elevated experience helps you communicate with clients in the digital age. Streamline processes and set up automated cues for client check-ins. Analyze data more effectively and connect better with your customer.

- **Business Texting**
Seamless. Secure. The savvy way to touch base.
- **CRM**
Built-in CRM. Fully integrated, smart and seamless.
- **Smart Search & Navigation**
Intuitive ease of use to access important information faster.
- **Deeper Client Profiles**
Their story in one snapshot, or drill into the details.
- **Aggregates Live, Intra-Day Activity**
Including direct-held mutual funds, annuities and advisory.
- **Personalized Dashboard**
Your most utilized functions up front at log in.
- **Financial Planning**
Integrates with popular planning tools to facilitate the planning process.
- **Document Repository**
Securely stores statements, confirms and more.
- **SendMyDocs App**
Clients can transfer documents securely over mobile.



 **See the demo**

Clear1 Client Portal.

The only platform a client needs.

Similar clarity and communication is available to your clients too. Asset information is easy-to-read, and if needed, you're always one secure message away. The connection goes both ways for a tighter bond.

- **Modern Communication**
Text your clients.
- **Simple, Sophisticated Charting**
Easy-to-read, beautifully-rendered charts.
- **Privacy Protection**
With multi-factor authentication for total security.
- **Consolidated View**
Assets from multiple accounts collected in one dashboard window.
- **Transaction History**
Securely archived and fully searchable.
- **Document Repository**
Easy client access for all of their statements, confirms and reports.
- **SendMyDocs App**
Clients can transfer documents securely over mobile.



 **See the demo**

A culture of care. And getting it done.

It all comes together with an operations team who routinely “gets it done.” Expertise rolls into efficiency and flawless follow-up. You won’t get bounced around because when it comes to support, we believe personal is powerful.

- **Experts at the Ready**
Trading support for all products — simple to sophisticated.
- **Expanded Hours**
Regional call centers provide points of presence across time zones.
- **Easy Account Creation**
Efficient, automated set up for quicker client service.
- **Deep and Dedicated**
A team of 150 operations professionals with specialized expertise.
- **Online Case Management**
Conveniently initiate and monitor requests on the Unio dashboard.

90%
resolution
on first call

70%
of all issues
resolved in less than
24 hours

85%
of calls
answered in 20 seconds
or less

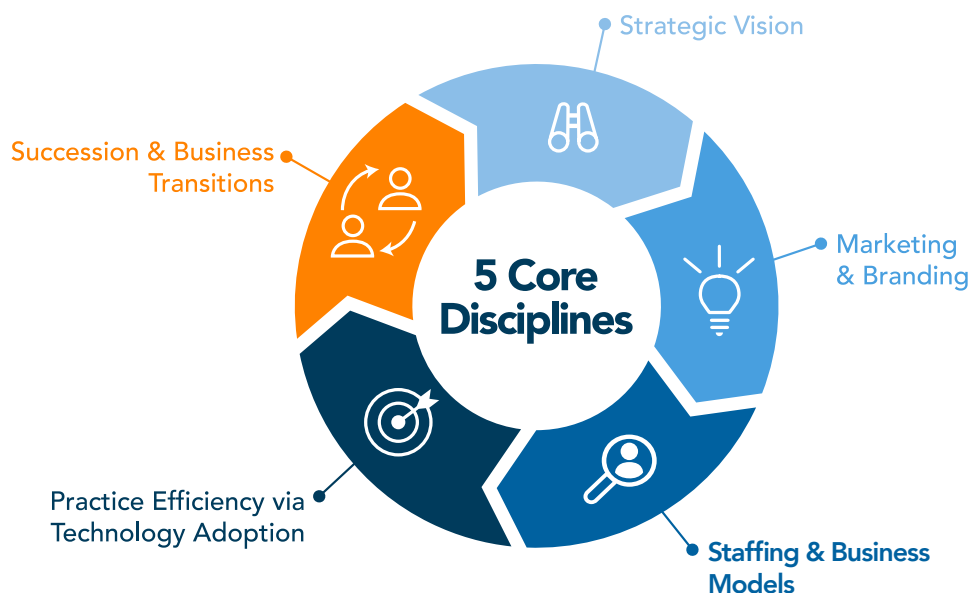
A plan to get you growing.

At Atria, growth is more than a goal — it's a discipline with defined, practical action steps and experts to help you along the way. As your partner, we are laser focused on giving you everything you need to upgrade the future of your firm.

The pillars of your practice

We've identified five core components of a healthy firm, and work with you to optimize each one at every stage of your growth.

- **Strategic Vision**
Customized based on your personal goals.
- **Marketing and Branding**
Communicating why you're the best choice.
- **Staffing and Business Models**
When, who and how many to hire.
- **Practice Efficiency Through Technology**
Building connections and reducing workload.
- **Succession and Business Transitions**
Accurate valuation and taking the next steps.



Real feedback.



"For the first time, I feel I am associated with a firm leading our industry."

— Donald P., Pennsylvania



"There is no way — no way — that my business is where it is today without the tireless effort that y'all put in. From the bottom of my heart, I thank you for all you've done for me."

— Brad M., Texas



"Thank you for making a complicated business simple — not only for us advisors, but for our clients, as well."

— Brett L., Oregon



"I can't tell you how much I appreciate the support, consistency, and insight. The home office staff has risen to the occasion over and over to help us get the job done...thank you for believing in the same level of excellence and quality we do."

— Daniela D., New Mexico



"Unio immediately puts our business a step ahead of the competition. It's a tool that makes my life easier, increases productivity and improves client relations."

— Steve L., Pennsylvania



"Unio reporting is so visually pleasing and provides ease in choosing the data fields that you would like to include in reports you are running. I especially like being able to see the preview of what is being reported and can quickly make changes to what I want to report."

— Ewelina C., North Carolina



"The new NAO process is a concrete example of how Atria has given us the top notch technology we were dreaming about."

— Paul L., New York



"I love business texting through Unio. It has saved me so much time because it allows me to remind my clients about their appointments, wish them a happy birthday, and communicate with them quickly."

— Rebecca S., Utah



"My clients want simple, easy to understand reporting...and Clear1 provides it."

— Bill B., New York



"We love Clear1!...Clients seem to love the design and having access to statements and other documents is super convenient. I personally really love having the ability to reset passwords or unlock accounts from our office — it is a huge timesaver for us."

— Alana L., Tennessee

Real recognition.



We win the inaugural Luminaries award for thought leadership and education.



We win another Luminaries award in a second category: dealmaking and growth.



Unio New Account Opening is a finalist in the transition support category.



Unio BusinessOptimizer wins ninth consecutive BISA award for technology innovation.



We're named fastest-growing wealth management firm in 2020.



We earn the Gold and Silver for our leadership in creative marketing and communication.

Ready for a **real partnership?**

The future of wealth management is here. And it's completely differentiated at every turn.

Let's talk about what a partnership could mean for you and your financial practice.

atriawealth.com



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